

Ongoing transformation of business model



To



1. Bio-converted DK CHPs

- Biomass-based heat producer with power as flexible back-up
- Setting new standards for effective, smart and safe plants operations



- Proof of concept expected at Northwich plant during 2017
- Cost-out / recycling-up programmes to bolster competitiveness



Bio-conversions progressing as planned

Conversion CHP (MWe/MWth)¹



Herning (77/150)

CoD **2009**

Primary Gas fuel types

Wood chips / wood pellets



Skærbæk 3 (95/320)

CoD **2017**

Primary Natural fuel types gas Wood chips



Avedøre 2 (394/541)

CoD **2014**

Primary Natural Wood pellets gas



Asnæs 6 (25/125)

CoD **2019E**

Primary fuel types Coal Wood chips



Studstrup 3 (362/513)

CoD **2016**

Primary fuel types Coal Wood pellets



Esbjerg (55/150)

CoD **+2020E**

Primary fuel types Coal Wood chips



Avedøre 1 (254/359)

CoD **2016**

Primary fuel types Coal Wood pellets

Total:

1,262 MWe 2,158 MWth



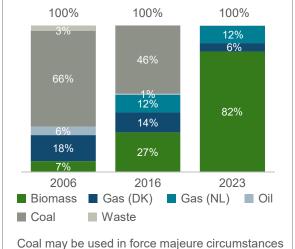
^{1.} Biomass capacity after conversions. MWe refers to converted power capacity. MWth refers to converted heat capacity.

Bioenergy & Thermal Power will exit coal by 2023



Biomass conversions facilitate zero coal from 2023

DONG Energy fuel composition (%)



· Putting further action behind

First major utility to fully exit coal

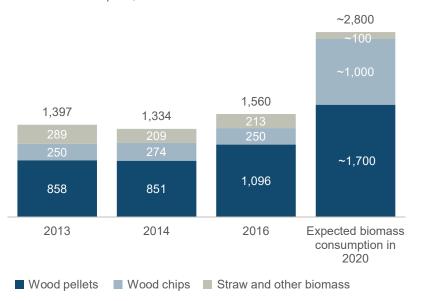
- DONG Energy's vision for leading the energy transformation
- Heat customers support early coal phase-out



Diversified biomass sourcing portfolio across geographies and fuels

DONG Energy consumed 1.6 Mt of biomass in 2016 expected to almost double by 2020

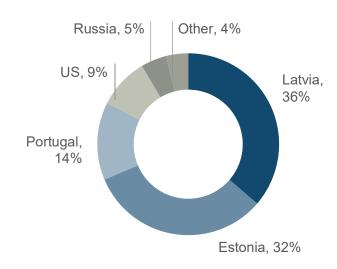
Biomass consumption, '000 t1



^{1.} Energy content per tons biomass: wood chips=10.5 GJ/ton, straw=14.5 GJ/ton, wood pellets=17.5 GJ/ton 2. CIF ARA converted from USD to EUR at respective daily exchange rate

Diversified sources of biomass

Wood pellet origin, 2016

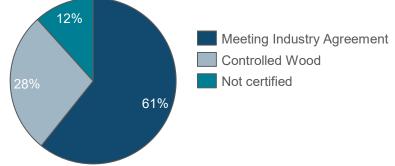




DONG Energy adheres to strict sustainability criteria

- · A must that our biomass is sustainable
 - Significant GHG reductions
 - · Biodiversity is protected
- DONG Energy is committed to the Danish Industry Agreement
 - means either SBP, FSC (100% or Mix) or PEFC (100%)
- In 2020 all biomass shall meet the documentation requirements of the Danish Industry Agreement
- · SBP ensures us that our sustainability requirements are met

DONG Energy Biomass (chips and pellets) portfolio 2016



Ensuring sustainable sourcing of biomass

Standard of Sustainable Biomass Program (SBP)

- Protection of key ecosystems or habitats
- · Forest productivity and health is maintained
- Rights of indigenous peoples and local communities
- Protection of health and safety and basic labor rights
- Regional carbon stocks are maintained or increased over the medium- to long-term
- · Genetically modified trees are not used
- End-to-end accounting for greenhouse gas emissions



VATTENFALL

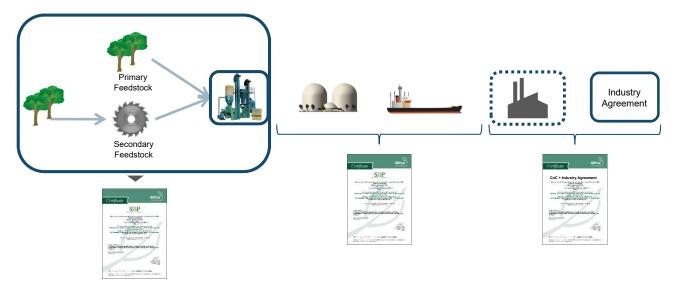
SBP

Independent 3rd party auditors certify suppliers through annual audits, recertification every 5 years and carbon accounting from forest to furnace



SBP – the most robust approach to ensure independant assurance of sustainability as well as GHG emissions.

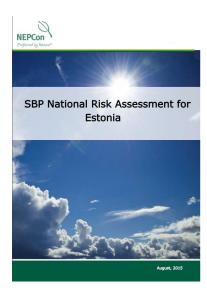
- An industry standard requested by 7 European utilities representing approximately 70% of industrial wood pellets. Approximately 100 producers and traders are either certified or in process
- · Allows biomass to be traded between utilities and countries
- Insures information on feedstock mix and GHG emissions are collected and passed on to final consumer extremely important when documenting
 the benefit of using biomass over fossil fuels
- FSC and PEFC are fully recognised by SBP thus existing certified supply chains will relatively easily achieve SBP certification
- · Risk based thus focuses on identified risks which makes it less bureaucratic in low risk countries compared to FSC and PEFC





The risk based approach - Estonia

- Risk assessment made by independent consultants who based on publicly available data as well as input from local experts and the outcome of a multi stakeholder process asses the risk of non-compliance with the SBP standard
- In the case of Estonia only one out of 38 criteria has specified risk which needs to be addressed
- Risk assessment give guidance on how to mitigate the specified risk





2.1.2 The BP has control systems and procedures to verify that potential threats of forest managemen activities to the HCVs are identified and safeguards are implemented to protect them.

WKHs are forest habitats with high probability of present occurrence of endangered, vulnerable and rare species. WKH system is a tool to address high conservation value forest habitats in managed forests thus they are the primary mechanism for protection of ecologically valuable areas which are located within commercially managed forests.

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According to the Estiman legislation Cytocistion of Woodland Key Habitats (WiG+) is optional for private forest owners. They can choose to sign a contract with the state to protect WiG+I, in this case, the state pays compensation to the owner for the privated forest owner does not want to protect WiG+I, the private forest owner does not want to protect WiG+I, the agreement extra and they are then allowed to cut. It According to the statistics, the amount of felling permits issued for the WiH+I in private forests is relatively fail.

In state forest and in FSC or PEFC certified private forest WKH are protected.

In accordance with the above mentioned the level of risk for this indicator is specified for uncertified private forest and low for state forest and FSC or PEFC certified private forest.

In cases where the sourced material derives from private forests, it is important to know exactly from where the material was cut (FMU, sub-compartment). Public databases that can be used to cortor if the material comes from WHO not, are available. In cases where no felling permiss are issued and the FMU contains WHH, an on-site visit is required. Please see Annex 1 for a description of the detailed mitication action.

5. Conclusions

Based on the information available during the risk assessment process, the level of risk for each of the criteria was chosen. All except one criteria were assigned low risk. Below is the summary of the indicator for which specified risk was identified.

Indicator	Initial Risk Rating		Indicator	Initial Risk Rating			Initial Risk Rating	
	Specified	Low		Specified	Low	Indicator		
1.1.1		х	2.2.3		х		Specified	Low
1.1.2		Х	2.2.4		х	2.5.1		1000
		×	2.2.5		×	2.5.2		Х
1.1.3					X	2.6.1		X
1.2.1		х	2.2.6			2.7.1		X
1.3.1		Х	2.2.7		Х			×
1.4.1		Х	2.2.8		×	2.7.2		×
1.5.1		х	2.2.9		X	2.7.3		
-3/2/4/		X			х	2.7.4		Х
1.6.1		×	2.3.1		×	2.7.5		X
2.1.1		Х	2.3.2			2.8.1		X
2.1.2	X		2.3.3		X			×
2.1.3		×	2.4.1		Х	2.9.1		
		X	2.4.2		Х	2.9.2		X
2.2.1		-			-	2.10.1		X
2.2.2		×	2.4.3		×	2.10.1		18

